



**Dealer
Information
Packet**



Making Power Mobility accessible with affordable financing.

Movewell Credit is a long awaited solution enabling your customers to purchase the Mobility and accessibility that they need with affordable monthly payments, and no money down* for qualified borrowers.

By combining access to the finest in power mobility from the best brands and companies in the business with low cost financing options, Movewell Credit gives you the power to put mobility INTO the hands of your customers.

The low cost financing options available for DME dealers and customers plus high approval ratings presents sales opportunities that never existed before. Movewell Credit is the channel that provides your business an opportunity to achieve exponential sales growth in this HIGH need, under-served market.

Power Mobility is a significant purchase for many individuals. The options for ownership now available through Movewell Credit allow you to meet the need of your customers for years to come and generate MORE sales and business opportunities with each step of the relationship.

Movewell Credit's easy online application allows your dealers to conduct transactions with their customers with approvals delivered in seconds.

You have access to the reports you need to help run your business, help keep track of your transaction records and follow the success of your dealers.

With 20 + years in the power mobility industry, we look forward to being your partner to help power sales and service for your customers to a whole new level and grow your business to new heights.

*Payment options and no-money down for qualified borrowers.

Ready to begin? Visit www.movevellmedical.com and click on **Contact Us**. Complete the dealer application form and submit. Once we have reviewed your information, someone from Movewell will contact you with your dealer login information. As a dealer, you will be able to track the sales progress of everyone in your organization. Sales associates can only see their own sales in order to track their individual progress. **Please Note:** We will need your EIN or SSN in order to set up payment to you. A product catalog, pricing, and p.o form are available for download at www.movevellmedical.com. These forms are branded for Movewell, but are Microsoft Word and Excel forms and can be modified to reflect your business' branding. If there is something that you need and it is not on our site, please contact us and we will help get you what you need.

Once you receive your login information, you are ready to begin. An online training guide is available for viewing or downloading on the application site. Just follow the steps below to access the training:

1. Go to www.movevellcredit.com
2. Click the Login button
3. Enter your user ID and password, and click the image you have selected.
4. Click on "Add Credit App"
5. Click on "How To's and FAQ"
6. Select the training option you desire. Video and documentation are both available.

If there are questions after going over the application process, please contact us and we will be glad to assist you. When you are ready to enter a new application, just click on "Add Credit App" and choose "Start Application". The system will take you step by step through the application process and will not let you go forward until all of the necessary information has been entered. Application progress can be followed on the "Order Tracker" page.

Once the credit application has been entered, the customer has been approved, and the equipment has been chosen, a finance representative will contact the customer to verify that they indeed want to proceed with the sale. Once this has been completed, the contract is funded, and the equipment is ready to be ordered. Again, this progress can be followed on the "Order Tracker" page. The Product Checklist should be emailed to Movewell so that the equipment can be ordered. Once it is ordered, you will receive an email confirmation of the order, along with shipping information. Please double check everything to ensure the proper size, color, and control side (left or right) are selected. You will notice that very few accessories are available on the equipment order forms. We feel it is better to sell these as cash items, and will refer these sales back to you, the dealer.

Each month, you will be compensated for all sales completed (funded and ordered) by the end of the next to the last day of the month. All sales that are still in progress will roll over to the next month. Again, these sales can be monitored on the “Order Tracker” tab.